

Ways to Give

<u>Type of Gift</u>	<u>Gift</u>	<u>Hospital Benefit</u>	<u>Donor Benefit</u>
Outright Gift	Cash Stocks/Securities Real Estate Insurance	Perpetual income Interest income used by the Hospital	Income tax deduction No capital gains tax on appreciated gifts
Bequest	Cash Real Estate Personal Property Percentage of Estate Remainder of Estate	Bequest will be held in perpetuity & invested to fund hospital needs as designated by the donor	Possible estate tax deduction Opportunity to make a perpetual gift
Charitable Gift Annuities	Cash Stocks/Securities Real Estate	Cash Stocks/Securities Real Estate	Possible estate tax deduction Perpetual gift
Insurance Policies	Name Hospital as policy owner and/ or beneficiary	Upon death of the insured, remaining assets generate interest income to Hospital	Substantial future gift to Hospital at manageable cost Income tax deduction for the value of the policy when transferred Premium payments may be deducted as gifts
Charitable Remainder Trusts	Cash Stocks/Securities Real Estate	Hospital receives full face value of policy upon death of the donor or may receive current surrender value prior to donor's death	Variable or fixed income Option to defer income Income tax deduction Reduction of estate tax No capital gains tax on appreciated gifts
Charitable Lead Trusts	Cash Stocks/Securities Real Estate	Hospital receives current gift income to support the work of the Hospital and charities named by the donor	At end of trust period principal returns to donor or heirs; principal can pass with little or no shrinkage Tax deduction
Retirement Plan/IRA	Name Hospital as beneficiary of death benefit	Perpetual gift to help meet the immediate needs of the Hospital	Opportunity to make a major gift Estate & income tax savings